



ALCHEMYHEALTH

DESIGNED TO CREATE HEALTHIER HUMANS



BE MORE FOR YOUR CLIENTS

Become an indispensable resource for your employer groups by delivering an unmatched employee experience. With Alchemy Health, you can provide your employer groups the best of healthcare benefits and quality of care at the most affordable price.

Created to be unique to your firm, Alchemy Health provides an invaluable leg up on the competition, allowing you to maintain complete control of your connections and accounts while establishing a better client/ broker relationship. Go beyond the typical insurance salesman status quo and be more for your clients.

As our commitment to you, we will deliver services that complement your offerings by identifying opportunities for your clients to reinvest their savings into growth, profitability, and insurance-related employee satisfaction. Plus, we will work with your employers throughout the duration of the plan - 365 days a year- seven days a week.

Finally, a healthcare partner you and your employer groups can actually rely on.

A PLAN THAT IS BUILT TO BENEFIT YOUR CLIENTS AND THEIR WORKFORCE

Health benefits are always a significant expense for employers. The cost of care increases every year and it is becoming more challenging for employers to afford medical benefits. Alchemy Health builds benefit portfolios personalized for your clients. Our portfolios significantly reduce the cost of care, provide greater access to healthcare, and generate better outcomes - bringing your clients and their employees better quality of life.

01

Control Cost By Providing Alternative Solutions to High-Cost Specialty Medications

Employers use as much as 40% of their plan spend on less than 1% of prescriptions. With Alchemy Health, wholesale pricing on drugs is available and manufacturer rebates are returned to employers.

02

Increase Service Through Direct Provider Relationships and Contracting

Alchemy Health offers a full-service provider and facility network and provides free primary care through Alchemy Life Centers This includes:

- Labs, generic drugs, and behavioral health are all included at no impact to the plan spend or utilization.
- Contracts with high performance network providers can eliminate unnecessary surgeries and prescriptions, which can account for over 20% of an employer's plan spend.
- Access to cutting-edge medicine and care to achieve better health outcomes.

03

Provide or Maintain Employee Choice

Alchemy Health allows their clients the freedom of choice to create the best possible scenario for their employees. We control costs to the plan by controlling our care partners, but employees still have the option to go out-of-network, with the availability for discounts.

04

Complete Transparency

You will receive monthly, quarterly, and semiannual spend reports, clearly illustrating your plan. All participating partners are financially transparent, so employers can account for every dollar spent. Instead of paying premiums to a traditional insurance carrier, and having no insight into how plan dollars are spent, you're employers can benefit from transparency.



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EXPLORE THE BENEFITS OF A SELF-FUNDED PLAN



- Personalized Plans eliminate significant financial waste
- Control over health plan reserves keeps money in the business that would otherwise go to the carrier
- Cash flow is improved through the elimination of pre-payments
- Complex state health insurance regulations and benefit mandates can be avoided
- Complex state health insurance premium taxes, which are generally 2-3 percent of the premium's dollar value, can be avoided
- Providers or provider networks best suited to meet the healthcare needs of employees can be implemented freely,
- Full autonomy and customization with the health plan is available and changes can be made on the fly to impact areas of plan spend that need adjustment.
- Monthly actionable reports are provided which detail on the fly changes or implementations that can positively impact claims, care, and plan spend.

BE A PART OF REINVENTING HEALTHCARE BENEFITS

With Alchemy Health, you can do right by your clients. This is not a one-size-fits-all method that many carriers push. Alchemy creates a unique solution that fits your client's needs.

Alchemy Health has partnered with health systems throughout Colorado and continues to expand that network across the United States. These systems allow us to significantly reduce markup on expensive procedures and provide the most accurate costs and only spend when and where services are needed.

On top of that, all unspent money goes back to your client!

